

SHAWN VILLARROEL

✉ shawn@lasolas-realestate.com

☎ 954-334-2255 ☎ 407-733-6730

www.lasolas-realestate.com



MEET SHAWN

A Florida native, moved from Orlando to south Florida in 2004 and currently resides in Victoria Park. He joined Las Olas Real Estate Professionals in 2012 and received his Bachelor's in Business Administration, from Florida Atlantic University. Shawn sells both commercial real estate and residential properties in beautiful south Florida. He serves as the exclusive listing agent for retail and office space on Las Olas Boulevard and for a nine unit luxury condominium building located downtown, one block off of Las Olas Boulevard. As an experienced buyer's representative in luxury single family homes, condominiums and townhome purchases in Palm Beach and Broward Counties, he is skilled at understanding his clients' real estate needs. Shawn is dedicated to pursuing his clients best interests and committed to exceeding their expectations. If you are looking to buy or sell commercial or residential real estate, or need an experienced property manager, Shawn will help you locate the perfect property.

L i c e n s u r e

Florida Real Estate License, SL3268115

A f f i l i a t i o n

Fort Lauderdale Board of Realtors

E d u c a t i o n

Bachelor of Business — Florida Atlantic University

R e c e n t P r o j e c t s



Q u a l i f i c a t i o n s

- Extensive sales experience in a fast-paced, high-turnover business environment.
- Supervisor experience in various departments. Assertive, persistent, and knowledgeable of sales communications and techniques.
- Proficient at working independently and with fellow team members.
- Able to resolve time sensitive issues and goals, while handling multiple tasks.
- Excellent organizational skills and detail oriented.

M a r k e t E x p e r i e n c e

- Meet with prospective clients to determine their wants and needs
- Solicit services to obtain property listings
- Coordinate appointments to show homes to prospective buyers and tenants
- Prepare Competitive Market Analysis (CMA) for buyers and home owners to determine fair market value
- Review property listings, closed sales, relevant literature, and attend seminars and conventions to remain knowledgeable about the local and national real estate market.
- Promote sales of properties through various advertising avenues, open houses and participation in multiple listing services (MLS)
- Facilitate property closings by overseeing signing of all documents and disbursement of funds .